



On behalf of ELG Utica Alloys, I am pleased to provide this letter of recommendation to Environmental Systems Corporation (ESC) for recently completing a \$603K comprehensive energy project at our 239 West Service Road, Hartford, CT facility. This project received a \$241k incentive from the utility with an annual cost savings of \$216k. We also were able to increase the incentive to 40% by adding energy efficiency upgrades to our dust collection system with ESC's assistance and expertise.

The lighting at our facility was outdated, inefficient and costly. We had multiple vendors over the past few years give us lighting quotes through the Eversource Energy Opportunities Program. The incentives consistently came back between 25% to 30%. Jack Cunningham and his team at ESC were the first company to incorporate our dust collect system to the project, which increased our incentive to 40%. The added incentive made the project very compelling and ELG Utica Alloys, was able to take advantage of this opportunity and move forward with the project.

ESC has the resources and wherewithal to perform large industrial energy projects. The lighting and dust collection system upgrade through ESC was a great experience. Jamie Sykora, the project manager and his crew did a great job keeping us updated, they worked well with our staff they kept the project on schedule and within budget. We are thrilled with the brighter, less expensive LED lighting and energy efficient dust collection system.

If you're considering an energy savings upgrade project for your facility, I highly recommend contacting Jack Cunningham at ESC to see how your company can take advantage of the Eversource Energy Opportunities Program at your facility and to maximize your savings.

Sincerely,

Dan Isherwood  
Facilities Manager