



I would like to offer this letter of recommendation for Environmental Systems Corporation (ESC) of West Hartford, CT for the comprehensive energy project that they designed and implemented for our Waterbury facility. With ESC's help, we were able to complete a large comprehensive energy conservation project including a very large incentive from Eversource. This incentive enabled us to increase the project scope and still substantially reduce our expected capital expenditures. We were also able to realize over \$60k in annual energy savings. The work initially consisted of a large LED lighting project but once Mark had explained the benefits of a comprehensive approach it became clear that including additional measures would make the greatest impact on our bottom line. Overall the installation was smooth and seamless. The installers were neat, clean, and extremely helpful with anything we needed. Our sales representative Mark Gudmundson, and project manager Jamie Sykora kept me updated as the project progressed.

I highly recommend Mark Gudmundson and the folks at ESC if you are considering an energy conservation project. They took care of everything from start to finish from proposal to incentives, installation and clean-up. I would like to thank ESC for making this project easy for us with no hassle and the huge added benefit of new energy saving efficient equipment.

Sincerely,

A handwritten signature in black ink that reads "Robert C. Caulfield".

Robert C. Caulfield  
President